DIVISION OF EXECUTIVE BUDGET AND FINANCE 101 EAST WILSON STREET, 10TH FLOOR P.O. BOX 7864 MADISON, WI 53707-7864 FAX: (608) 267-0372

ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

| 1. Type of Estimate and Analysis ☑ Original ☐ Updated ☐ Corrected | | |
|--|--|--|
| Administrative Rule Chapter, Title and Number Ch. REEB 16 Approved Forms and Legal Advice | | |
| 3. Subject Update definitions, clarify use of forms, update forms listing and make minor corrections. | | |
| 4. Fund Sources Affected ☐ GPR ☐ FED ☒ PRO ☐ PRS ☐ SEG ☐ SEG-S | 5. Chapter 20, Stats. Appropriations Affected 20.165(1)(g) | |
| 6. Fiscal Effect of Implementing the Rule ☑ No Fiscal Effect ☐ Increase Existing Revenues ☐ Indeterminate ☐ Decrease Existing Revenues | ☐ Increase Costs ☐ Could Absorb Within Agency's Budget ☐ Decrease Cost | |
| ☐ Local Government Units ☐ Publi | cific Businesses/Sectors ic Utility Rate Payers Il Businesses (if checked, complete Attachment A) | |
| 8. Would Implementation and Compliance Costs Be Greater Than \$20 million? ☐ Yes ☐ No | | |
| 9. Policy Problem Addressed by the Rule With the exception of renumbering the chapter to REEB 16, the chapter had not been revised since 1986. Numerous terms are being added and clarity is proposed where needed. | | |
| 10. Summaryof the businesses, business sectors, associations representing business, local governmental units, and individuals that may be affected by the proposed rule that were contacted for comments. Licensees, real estate brokers and salespersons. | | |
| 11. Identify the local governmental units that participated in the development of this EIA. None known. | | |
| 12. Summary of Rule's Economic and Fiscal Impact on Specific Businesses, Business Sectors, Public Utility Rate Payers, Local Governmental Units and the State's Economy as a Whole (Include Implementation and Compliance Costs Expected to be Incurred) There are no new or increased again appointed with the promulgation of these rules on any of the business agaters. | | |
| There are no new or increased costs associated with the promulgation of these rules on any of the business sectors listed | | |
| 13. Benefits of Implementing the Rule and Alternative(s) to Implementing the Rule The proposed rule will use common terminology and contemporary practices specific to the real estate indus try. | | |
| 14. Long Range Implications of Implementing the Rule By promulgating these proposed revisions, the rule is not expected to need further revisions in the long-term. | | |
| 15. Compare With Approaches Being Used by Federal Government Few Federal forms are mandated for use by the states; exceptions being HUD-transactions, federally-backed mortgages and radon disclosure. | | |
| 16. Compare With Approaches Being Used by Neighboring States (Illinois, Iowa, Michigan and Minnesota) IL, MI and MN regulate and license the real estate industry through a board or a commission that approves forms for real estate licensees to use; IA does not. | | |
| 17. Contact Name | 18. Contact Phone Number | |
| Jean MacCubbin | 608.266.0955 | |

STATE OF WISCONSIN DEPARTMENT OF ADMINISTRATION DOA-2049 (R03/2012) DIVISION OF EXECUTIVE BUDGET AND FINANCE 101 EAST WILSON STREET, 10TH FLOOR P.O. BOX 7864 MADISON, WI 53707-7864 FAX: (608) 267-0372

ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

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ATTACHMENT A

| Summary of Rule's Economic and Fiscal Impact on Small Businesses (Separately for each Small Business Sector, Include Implementation and Compliance Costs Expected to be Incurred) |
|---|
| 2. Summary of the data sources used to measure the Rule's impact on Small Businesses |
| 3. Did the agency consider the following methods to reduce the impact of the Rule on Small Businesses? Less Stringent Compliance or Reporting Requirements Less Stringent Schedules or Deadlines for Compliance or Reporting Consolidation or Simplification of Reporting Requirements Establishment of performance standards in lieu of Design or Operational Standards Exemption of Small Businesses from some or all requirements Other, describe: |
| 4. Describe the methods incorporated into the Rule that will reduce its impact on Small Businesses |
| 5. Describe the Rule's Enforcement Provisions |
| 6. Did the Agency prepare a Cost Benefit Analysis (if Yes, attach to form) ☐ Yes ☐ No |