



## Fiscal Estimate Narratives

DNR 3/29/2019

LRB Number	19-2045/1	Introduction Number	AB-0079	Estimate Type	Original
<b>Description</b> issuance of conservation patron licenses to certain veterans with disabilities					

### Assumptions Used in Arriving at Fiscal Estimate

This bill decreases the fee for a resident Conservation patron license from \$165 to \$65 for a resident veteran who produces evidence showing that he or she has a service-connected disability rating that is 50 percent or greater, as determined by the U.S. Department of Veterans Affairs (VA) or is receiving disability benefits from the VA due to being unemployable based on his or education and skills as well as his or her medical condition. The Conservation Patron license is a combination license that includes a wide range of hunting, fishing, and trapping approvals and state park and trail access.

#### I. Costs

##### A. Training Customer Service Representative (CSR) staff.

The department's automated license issuance system currently offers more than 500 unique products in accordance with statute. This bill would add a Conservation Patron price point to the six price points currently authorized by statute. DNR staff must become familiar with a growing complexity of license discounts, as statute currently authorizes multiple discounts on multiple products for disabled veterans with differing qualifying criteria.

1. 20 hrs. \* \$50/hr. (average policy advisor salary/fringe) = \$1,000
2. 1 hr. \* 100 CSRs \* \$24/hr.(average CSR salary/fringe) = \$2,400

##### B. Updating web page and license system "agent corner"

16 hrs. development \* \$50/hr. (average policy advisor salary/fringe) = \$800

##### C. Modifying automated license issuance system

40 hrs. \* \$50/ hr. (average business analyst salary/fringe) = \$2,000

##### D. Updating (development, testing, and implementation) Reporting/Financials

1. Integrating new product into state financial systems: 10 hrs. \* \$50/hr. (average business analyst salary/fringe) = \$500
2. Modifying/writing code to include new product in standard reporting modules: 20 hrs. \* \$50/hr. (average business analyst salary/fringe) = \$1,000

##### E. Summary

Total one-time implementation costs = \$7,700 (\$3,400 + \$800 + \$2,000 + \$1,500).

#### II. Revenue

##### A. Increase

The disability criteria proposed in this bill are the same qualifying criteria required for the annual Disabled Veteran Recreation Card. The Disabled Veteran Recreation Card is an annual approval that includes small game hunting, fishing, state park entrance and state trail access, a subset of the activities included in the Conservation Patron license. The Disabled Veteran Recreation Card is \$7 for qualifying veterans as opposed to the \$88 cost of

individually purchasing the included privileges.

The Conservation Patron license is a combination license package that offers a wide variety of approvals, such as gun, archer and crossbow deer hunting, spring and fall turkey hunting, trapping, fishing, otter, fisher, and spring turkey applications, stamps, state park and state trail access. The reduced fee proposed in this bill is \$65, as opposed to the \$308.22 cost of individually purchasing the included privileges.

During license years (LY) 2016-2018, an average of 1,643 resident disabled veterans purchased the Disabled Veteran Recreation Card (LY2016 - 1,738; LY2017 - 1,663; LY2018 - 1,529). The same population of resident veteran customers eligible to purchase the Disabled Veteran Recreation Card would also qualify for the reduced fee Conservation Patron license. Revenue could increase by \$58 (\$65 - \$7) for each Disabled Veteran Recreation Card holder that chose to "upgrade" to the Conservation Patron license. The department cannot, however, accurately estimate the number of Disabled Veteran Recreation Card holders that would purchase the more expensive Conservation Patron license.

#### B. Decrease

Conversely, revenue would decrease by \$100 (\$165 - \$65) for each qualifying resident disabled veteran that purchased the reduced fee Conservation Patron license who would have otherwise purchased it at full-price. During LY2016-2018, an average 48,101 adults purchased a Conservation Patron license each year (LY2016 - 47,410; LY2017 - 47,958; LY2018 - 48,935). The department, however, cannot accurately estimate the number of historical Conservation Patron license holders that meet the eligibility criteria proposed in this bill.

#### C. Summary

Given the unknowns related to potential revenue increase and decrease, the financial impacts of this bill beyond the implementation costs identified are indeterminate.

### **Long-Range Fiscal Implications**

## Fiscal Estimate Worksheet - 2019 Session

Detailed Estimate of Annual Fiscal Effect

Original     
  Updated     
  Corrected     
  Supplemental

<b>LRB Number</b> 19-2045/1	<b>Introduction Number</b> AB-0079	
<b>Description</b> issuance of conservation patron licenses to certain veterans with disabilities		
<b>I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):</b>  One time implementation costs of \$7,700.		
<b>II. Annualized Costs:</b>	<b>Annualized Fiscal Impact on funds from:</b>	
	Increased Costs      Decreased Costs	
<b>A. State Costs by Category</b>		
State Operations - Salaries and Fringes	\$	\$
(FTE Position Changes)		
State Operations - Other Costs		
Local Assistance		
Aids to Individuals or Organizations		
<b>TOTAL State Costs by Category</b>	<b>\$</b>	<b>\$</b>
<b>B. State Costs by Source of Funds</b>		
GPR		
FED		
PRO/PRS		
SEG/SEG-S		
<b>III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, ets.)</b>		
	Increased Rev	Decreased Rev
GPR Taxes	\$	\$
GPR Earned		
FED		
PRO/PRS		
SEG/SEG-S		
<b>TOTAL State Revenues</b>	<b>\$</b>	<b>\$</b>
<b>NET ANNUALIZED FISCAL IMPACT</b>		
	<u>State</u>	<u>Local</u>
NET CHANGE IN COSTS	\$	\$
NET CHANGE IN REVENUE	\$	\$
<b>Agency/Prepared By</b> <b>Authorized Signature</b> <b>Date</b>		
DNR/ Paul Neumann (608) 266-0818	Paul Neumann (608) 266-0818	3/29/2019