### Fiscal Estimate - 2009 Session

☑ Original	nal	Upda	ted		Corrected		Supp	olemental
LRB Num	ber <b>09-22</b>	60/1		Introd	luction N	lumber	AB-02	42
<b>Description</b> the removal o	of nonconformin	g outdoor ac	lvertising sig	ns				
Fiscal Effect								
Indeter Incr	te Fiscal Effect minate ease Existing propriations crease Existing propriations ate New Appro	[ coriations	Increase E Revenues Decrease I Revenues	_	_ t		ithin agend s	be possible cy's budget ☑No
Indeter 1. Ir P 2. ID	cal Government minate crease Costs ermissive Ma ecrease Costs ermissive Ma	3. [ andatory [ 4. [	Increase R Permissive Decrease F Permissive	Man Revenue	datory	ypes of Loc lovernment Towns Counties School Districts	Units Affe	ge
Fund Sources Affected Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS 20.395(3)								
Agency/Prep	ared By		Autho	orized S	ignature			Date
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# Fiscal Estimate Narratives DOT 5/12/2009

LRB Number	09-2260/1	Introduction Number	AB-0242	Estimate Type	Original		
Description							
the removal of nonconforming outdoor advertising signs							

#### Assumptions Used in Arriving at Fiscal Estimate

There are approximately 4,300 non-conforming signs along Wisconsin's highways. These signs are 37% of the inventory of off-premise outdoor advertising signs regulated by the department.

For purposes of analysis, assume the intent of the authors is to allow any repairs or maintenance, subject only to the limitation on cost of those activities during a 36 consecutive month period in relation to the replacement cost of the sign.

If this bill were enacted, a process will be needed for establishing the value of a non-conforming sign and determining when on-going repairs and maintenance on a sign exceeds 50% of its replacement value. Essential components of this process include:

- o obtaining and verifying a replacement value\* for each sign from the sign owner;
- o developing and implementing, on a monthly basis, a method of capturing and tracking the damage, repair, and customary maintenance costs for each non-conforming sign, which will involve creating a document, both hard copy and electronic, for use by sign owners to inform the department about damage to, destruction of, and maintenance to their sign;
- o distributing the document to all sign owners and educating each sign owner on its use;
- o entering the sign's value and other related information into the database, including downloading detailed photographs; and
- o building a new feature into the existing sign database to preserve these sign values and the on-going 36 consecutive month accumulated costs of repairs and maintenance for each sign.

A conservative estimate of the time needed to accomplish all of the above tasks for each non-conforming sign is three hours, or 12,900 hours total to accomplish this work. This represents approximately 7 FTE positions, using 1,800 hours available for one FTE position.

Assuming these tasks could only be performed under contract at a value of \$85,000 per FTE position, this would cost the department \$595,000. As an alternative, permanent FTE positions could be either added or, if possible, redirected from lower priority activities to perform this work.

If this bill became law, the department must recoup these costs by seeking an increase in the annual sign and permit fee for non-conforming and grandfathered signs through the administrative rule process. The impact would be an increased annual fee for this type of sign. Current fees of \$50 per year would be projected to be \$190 per year.

\* This bill does not define replacement value. Therefore, for the purposes of this bill, we assume that the method adopted by administrative law judges when deciding sign cases is acceptable. Basically, the cost to replace each sign component at current, new prices and the labor to install the components creates the sign's current replacement value.

#### **Long-Range Fiscal Implications**

The intent of both Wisconsin and Federal law is to control outdoor advertising and to eventually limit this advertising to only certain (commercial or industrial) areas and with certain other restrictions on size, spacing and other criteria. To allow outdoor advertising signs to remain indefinitely in agricultural and forested areas, or other non-commercial areas, is inconsistent with the now long-standing public policy intent of those laws.

The provision of law that allowed existing uses to remain for the remainder of their normal service life was an accommodation that recognized the pre-existing investment and allowed for a transition over time that benefited the sign owners while avoiding the need for an upfront, immediate buyout of the sign owners

interest to remove existing signs that no longer conformed to the standards set by the law. Such a policy change would have required a substantial public investment, and as with other planning and zoning decisions, typically is resolved by allowing for a transition period during which only minimum maintenance is allowed.

Given that these signs are generally located along busy highway corridors that continue to see higher usage, and in locations where the law no longer allows construction of new signs, the value of the signs has grown significantly. When these signs must be acquired, the value of the signs is not determined based on the depreciated value of the structure in place at the time the law was changed, nor even at the current replacement costs of the materials and labor to construct the sign. Rather, the value continues to increase based on the ability to generate greater revenues from the sign because they are protected from new competition by the law. These escalating values end up being borne at taxpayer cost when there is a need to eventually acquire a sign for a highway project. Were the original intent of the law followed, signs would remain only for their normal service life with limited routine maintenance and would eventually be eliminated without cost to taxpayers. If there had been an expectation the signs would be allowed to be maintained indefinitely, it would have been wiser to purchase all the signs at the time the law was enacted, when the values were lower and to achieve the public benefits sooner.

## Fiscal Estimate Worksheet - 2009 Session

Detailed Estimate of Annual Fiscal Effect

Original Updated		Corrected		Supplemental			
LRB Number <b>09-2260/1</b>	RB Number 09-2260/1 Introduction Number AB-0242						
<b>Description</b> the removal of nonconforming outdoor advert	tisinç	g signs					
I. One-time Costs or Revenue Impacts for annualized fiscal effect):	Stat	e and/or Local Governm	ent (do	not include in			
II. Annualized Costs:	Annualized Fiscal Impact on funds from:						
		Increased Costs		Decreased Costs			
A. State Costs by Category							
State Operations - Salaries and Fringes		\$	\$				
(FTE Position Changes)	_						
State Operations - Other Costs		595,000					
Local Assistance	_						
Aids to Individuals or Organizations							
TOTAL State Costs by Category		\$595,000		<u> </u>			
B. State Costs by Source of Funds							
GPR							
FED							
PRO/PRS	_						
SEG/SEG-S		595,000					
III. State Revenues - Complete this only wi revenues (e.g., tax increase, decrease in li		se fee, ets.)	r decre	ase state			
		Increased Rev		Decreased Rev			
GPR Taxes		\$		\$			
GPR Earned							
FED							
PRO/PRS							
SEG/SEG-S							
TOTAL State Revenues		\$		\$			
NET ANNUA	LIZ	ED FISCAL IMPACT	tober a reconstruction				
	_	<u>State</u>	Local				
NET CHANGE IN COSTS		\$595,000		\$			
NET CHANGE IN REVENUE		\$		\$			
Agency/Prepared By	Aut	horized Signature		Date			
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