Fiscal Estimate - 2007 Session

Original Dpdated	Corrected Supp	lemental						
LRB Number 07-2992/1	Introduction Number SB-24	5						
Description Terms and conditions of gift certificates, gift cards, and other gift obligations and providing a penalty								
Fiscal Effect	Fiscal Effect							
Appropriations Rev Decrease Existing Decrease Existing Pec Appropriations Rev Create New Appropriations Local: No Local Government Costs Indeterminate 1. Increase Costs 3. Increase	rease Existing venues to absorb within agendate venues	cy's budget No						
Learning Learning	rmissive Mandatory Counties Othe	rs S						
Fund Sources Affected Affected Ch. 20 Appropriations GPR FED PRO PRS SEG SEGS 20.115(1)(a)								
Agency/Prepared By	Authorized Signature	Date						
DATCP/ Michelle Reinen (608) 224-5160	Barb Knapp (608) 224-4746 8/23/							

Fiscal Estimate Narratives DATCP 8/23/2007

LRB Number 07-2992/1	Introduction Number SB-245	Estimate Type Original					
Description							
Terms and conditions of gift certificates, gift cards, and other gift obligations and providing a penalty							

Assumptions Used in Arriving at Fiscal Estimate

This bill regulates the sale and redemption of gift certificates, gift cards, and similar items (gift obligations). The bill prohibits the following: 1) failing to honor a valid gift obligation; 2) selling a gift obligation that is subject to an expiration date; 3) reducing the value of a gift obligation except for the sale price of goods or service provided by the bearer; and 4) reducing the value of a gift obligation as a condition of disclosing the value of the gift obligation.

Also under the bill, if a person that owns a business intends to transfer ownership of the business or otherwise cease to operate the business, the person may not issue gift obligations that may be redeemed at the business, unless the intended transferee agrees to honor gift obligations issued by the person.

Currently the Department addresses consumer complaints about gift obligations mostly through mediation and education. However, if this bill were to become law, the department would now have specific statutory authority to enforce violations of the provisions in this bill.

Currently national statistics show over \$80 billion in gift obligations were sold in 2006. Of those approximately 10-15% go unused as a result of: a consumer's choice not to use the card; lost cards; expiration dates; and dormancy service fees. Based on experience, the Department can assume that a portion of the unused gift obligations due to expiration dates and dormancy service fees would result in at least 200 formal written consumer complaints per year. The Department estimates 20 complaints per year will require assignment to investigative staff for detailed investigation. Typically, these investigations will involve multiple jurisdictions. The Department estimates an additional workload of 2000 hours to administer and enforce the law.

Based on these assumptions the Department estimates 1.0 FTE Consumer Protection Investigator will be necessary for enforcement of this law. Additional funding of \$66,200 annually will be necessary to fund this position.

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2007 Session

Detailed Estimate of Annual Fiscal Effect

	Original		Updated		Corrected		Supplemental
LRB	Number	07-2992	:/1	Intro	duction Num	nber	SB-245
Descr i Terms		ans of aift cert	rificates diffici	ards and of	her gift obligation	ne and nr	oviding a penalty
					r Local Governn		
	alized fiscal e		Impacio ioi o	Hale and or	Local Governi	neni (ao	not include in
			ne service, su	pplies: \$10,			
II. Ann	nualized Cos	its:					act on funds from:
					Increased Costs	3	Decreased Costs
	te Costs by						
		s - Salaries an	d Fringes		\$53,700		\$
	E Position Ch				(1.0 FTE)		
		s - Other Costs	S		12,500	1	
 	al Assistance						
 		ls or Organiza					
		Costs by Cat			\$66,200	1	\$
		Source of Fu	ands				
GPF					66,200	<u> </u>	
FED							
	D/PRS						
SEG	S/SEG-S						
			this only who ecrease in lic		ıl will increase o ts.)	or decrea	ise state
					Increased Rev	′	Decreased Rev
GPF	R Taxes				\$		\$
GPF	R Earned						
FED)						
PRC	D/PRS						
SEG	G/SEG-S						
T	OTAL State F	Revenues			\$		\$
		1	NET ANNUAL	IZED FISC	AL IMPACT		
					<u>State</u>	:	Local
NET C	HANGE IN C	OSTS			\$66,200		\$
NET C	HANGE IN R	EVENUE			\$		\$
Agenc	y/Prepared E	Ву	ţ	Authorized S	Signature		Date
DATCF	r/ Michelle R	einen (608) 22	.24-5160 E	3arb Knapp	arb Knapp (608) 224-4746 8/23/2007		