Fiscal Estimate - 2005 Session

X	Original		Updated		Corrected		Supple	mental
LRB	Number	05-0018/1		Intro	duction Nur	mber S	B-125	
Subject Require special plates for endangered resources to display raptor design								
Fiscal	Effect							
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Fund Sources Affected GPR FED PRO PRS SEG SEGS 20.370(1)(fs)								
Agency	y/Prepared E	Ву		Authorized S	Signature		·	Date
DNR/ Joe Polasek (608) 266-2794				Joe Polasek (608) 266-2794				4/14/2005

Fiscal Estimate Narratives DNR 4/14/2005

LRB Number	05-0018/1	Introduction Number	SB-125	Estimate Type	Original		
Subject							
Require special plates for endangered resources to display raptor design							

Assumptions Used in Arriving at Fiscal Estimate

BILL SUMMARY: The Department currently receives revenue for the Endangered Resources program through the sale of special license plates with a symbol of a grey wolf representing an endangered species. This bill would require that beginning on July 1, 2007, the symbol on the Endangered Resources special license plate be changed to a raptor identified by the Department as an endangered species.

FISCAL EFFECT: The Department estimates the bill would result in a revenue loss of about \$235,000 annually to the

Endangered Resources program. There would be one-time costs of between \$4,900 and \$8,900.

Revenue from the sale of special endangered resources license plates with the symbol of a grey wolf for the last 3 fiscal years has been \$626,219 in FY 2002, \$607,215 in FY 2003, and \$584,861 in FY 2004. For this fiscal estimate, the current annual revenue is assumed to be \$600,000 annually. The wolf license plate has been the best selling special plate in Wisconsin by a significant margin. Market research conducted in 1997 to identify the reasons citizens purchase the Endangered Resources plate clearly documented that the primary reason for purchase is the wolf design. More than 82% of survey respondents said it was somewhat to extremely important that there was a picture of the wolf on the plate. Only 8.4% said it was somewhat or not at all important. To the question "Would you buy an Endangered Resources license plate if there were a picture of a DIFFERENT plant or animal, other than a wolf, on the plate?", 41% of respondents said yes, 33% said no, and 25% said they were unsure.

Based on these statistics, the Department estimates the potential for a decline of between 33% to 45% in current revenue should the Endangered Resources Program be required to change its plate design from the wolf to a raptor. Based on current revenue of \$600,000, this would be a decline in revenue of \$200,000 to \$270,000 annually. For purposes of this fiscal estimate, a mid-range number of \$235,000 is used to represent the estimated decrease in revenue.

One-time costs: There are one-time costs associated with the development of a new design for a license plate. It is assumed that the cost of a contract for a graphic artist would range between \$1,000 to \$5,000 and 80 hours of staff time at a cost of \$2,900 would be required to coordinate design creation and production and revision of printed and web-based promotional materials. An additional \$1,000 would be required for new printed materials. Providing the 80 hours of staff time would require reallocation of staff time from other high priority work. Total one-time costs would range from \$4,900 - \$8,900 under these assumptions.

Long-Range Fiscal Implications

There are fifteen FTE in the Endangered Resources Program funded by Segregated Revenue and approximately 50% of that is license plate revenue. A decline in plate revenue of 33% to 50% would result in insufficient funds to cover salary and fringe for 3-5 FTE as well as critical operational costs.

Fiscal Estimate Worksheet - 2005 Session

Detailed Estimate of Annual Fiscal Effect

☑ Original ☐ Upd	dated	Corrected	Supplemental		
LRB Number 05-0018/1		Introduction Num	ber SB-125		
Subject					
Require special plates for endangered	resources t	to display raptor design			
I. One-time Costs or Revenue Impac annualized fiscal effect):	cts for State	and/or Local Governme	nt (do not include in		
,					
Graphic artist contract of \$1000 to \$50 creation and production and revision or printed materials. Total one-time costs	of printed an	d web-based promotional r	time to coordinate design naterials and \$1,000 for new		
II. Annualized Costs:		Annualized Fiscal Impact on funds from:			
		Increased Costs	Decreased Costs		
A. State Costs by Category		d			
State Operations - Salaries and Frin	iges	\$			
(FTE Position Changes)					
State Operations - Other Costs					
Local Assistance					
Aids to Individuals or Organizations					
TOTAL State Costs by Category	у	\$	\$		
B. State Costs by Source of Funds					
GPR					
FED					
PRO/PRS					
SEG/SEG-S		,			
III. State Revenues - Complete this of (e.g., tax increase, decrease in licen			decrease state revenues		
	,	Increased Rev	Decreased Rev		
GPR Taxes		\$	\$		
GPR Earned			,		
FED					
PRO/PRS					
SEG/SEG-S			-235,000		
TOTAL State Revenues		\$	\$-235,000		
NET	ANNUALIZ	ED FISCAL IMPACT			
		<u>State</u>	<u>Local</u>		
NET CHANGE IN COSTS		\$	\$		
NET CHANGE IN REVENUE		\$-235,000	\$		
Agency/Prepared By	Au	thorized Signature	Date		
DNR/ Joe Polasek (608) 266-2794	Joe	e Polasek (608) 266-2794	4/14/2005		